PROCURETIGER

PROCUREMENT SIMPLIFIED

- 17 years of **experience and excellence**
- **CMMI Level -3, an ISO 9001:2015 and ISO 27001:2022**
- **One stop end-to-end** procurement automation & digitalization
- **Trillion** of Transactions conducted
- Millions of **suppliers registered**
- 1000+ **product categories**
- **Gartner recommended Vendor**
- Team of **300+ people**
- **Awarded by** BPCL, Atlantis – The Palm Dubai, NPCIL, DOT Gov. of India
- **Sectors Served** –Government, Corporates , BFSI , PSUs

CORPORATE
WE SERVE

Retail | Consumer Products | Engineering & Construction | High-Tech | Healthcare | Professional Services

Manufacturing | Education | Life Sciences | Energy & Utilities | Media & Entertainment | Gems & Jewelry

PROCURE TO PAY
SUITE

Budgeting & Sourcing,
E-bidding (RFX / Auction)
PR / Indent management,
PO & Supplier Management
Contract Management
Catalogue Management
Invoicing & KPI Reports

STANDALONE
RFX OR AUCTION

Sector centric
standalone
modules
Standalone RFX
Standalone
Auction

RFI
Request
for information

Educates

RFI

RFQ
Request
for quotation

Quantifies

RFQ
$

RFP
Request
for proposal

Compares

RFP

THIRD PARTY
INTEGRATION

- SAP integration
- Oracle Integration
- Microsoft Integration
- Any third party
Integration

PROCURETIGER'S SOLUTIONS & OFFERINGS

CLIENT & VENDOR
TECH SUPPORT

- Event creation and go
live support
- Vendor training & on-
boarding
- Live support during
event
- Handhold tech support
for Buyer and Bidders

CUSTOM FEATURES
DEVELOPMENT

We are beyond
the limitations.
We do custom
features
development as
required by
businesses.

E-RFX
VARIANTS

e-RFX

Negotiation- Negotiation refers to the interactive exchange of information between a buyer and potential suppliers to discuss terms, refine proposals, and reach a mutually beneficial agreement before finalizing a contract.

Tender- Tender is a formal solicitation or invitation, typically by a government or organization, inviting bids from potential suppliers or contractors for the provision of goods, services, or construction projects.

RFQ - Request for Quotation (RFQ) is a document used in procurement to invite vendors to submit quotes for specific products or services, detailing requirements and terms for potential transactions.

RFP- Request for Proposal (RFP) is a formal document issued by a buyer to solicit bids from potential vendors, outlining specific requirements and criteria for the selection of a product or service.

RFI - Request for Information (RFI) is a formal process used by organizations to gather details, clarification, or data from potential vendors or partners before making informed decisions.

NEGOTIATION

TENDER

RFQ

RFP

RFI
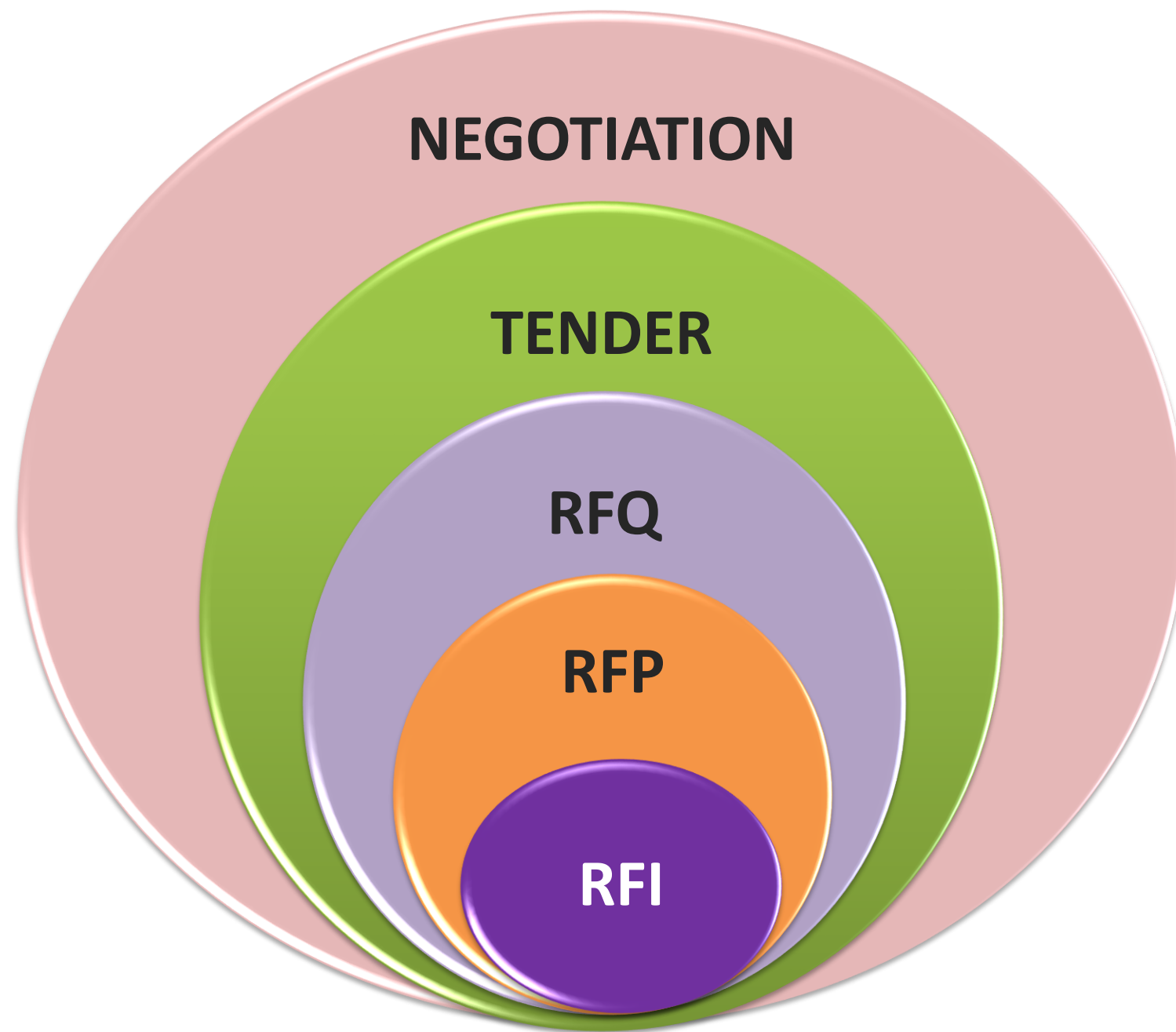
E-AUCTION VARIANTS

e-Auction

English Auction - Bidder has to bid lower than the lowest bid available in the system to win.

Rank Auction - Bidder has to bid lower than his own last bid & try to become Lowest ranked bidder (R1)
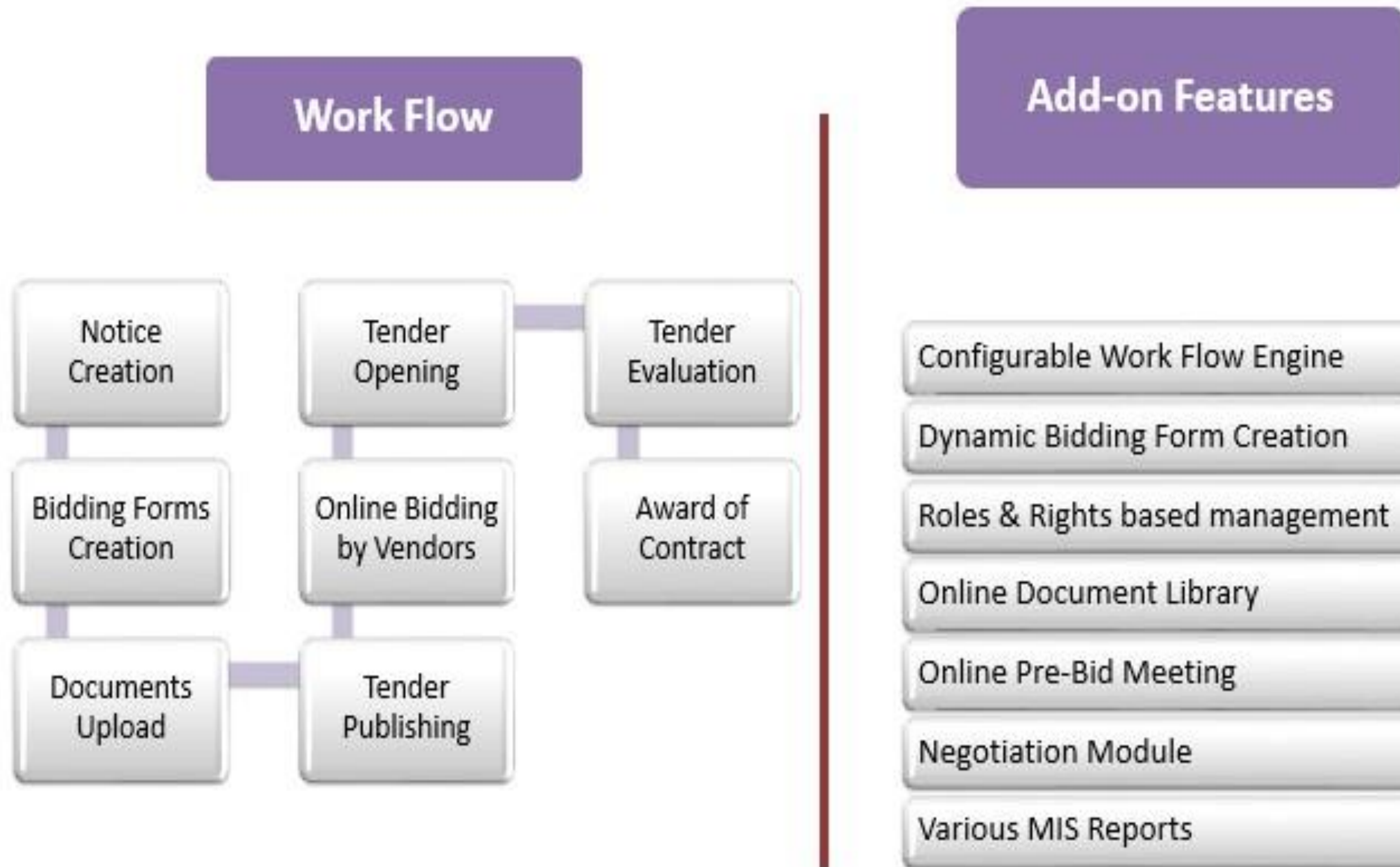
Preferential Auction - Bidder who enjoys preference (say 3%) wins, even if his quote is up to 3% higher than L1

Yankee Auction – A Yankee Auction is a variation of the Dutch Auction where successful bidders pay what they bid. when the auction closes, the highest bidders win the available merchandise at their bid price.

Dutch Auction - Decreasing-price auction.

RFX (I,P,Q) / E-TENDER PROCESS
WORKFLOW

Work Flow

Notice Creation	Tender Opening	Tender Evaluation
Bidding Forms Creation	Online Bidding by Vendors	Award of Contract
Documents Upload	Tender Publishing	

Add-on Features

- Configurable Work Flow Engine
- Dynamic Bidding Form Creation
- Roles & Rights based management
- Online Document Library
- Online Pre-Bid Meeting
- Negotiation Module
- Various MIS Reports

E-AUCTION PROCESS
WORKFLOW

Work Flow

Add-on Features

- Auction Notice Creation
- Auction Bidding Forms Creation
- Auction Publishing
- Online NC/IC Bidding
- Auto Time Extensions
- Auto Bid feature
- L1 Reports

Configurable Work Flow Engine

Dynamic Bidding Form Creation

Roles & Rights based management

Reserve Price Check

Bidding in %, decrements & multiples

IP based tracking
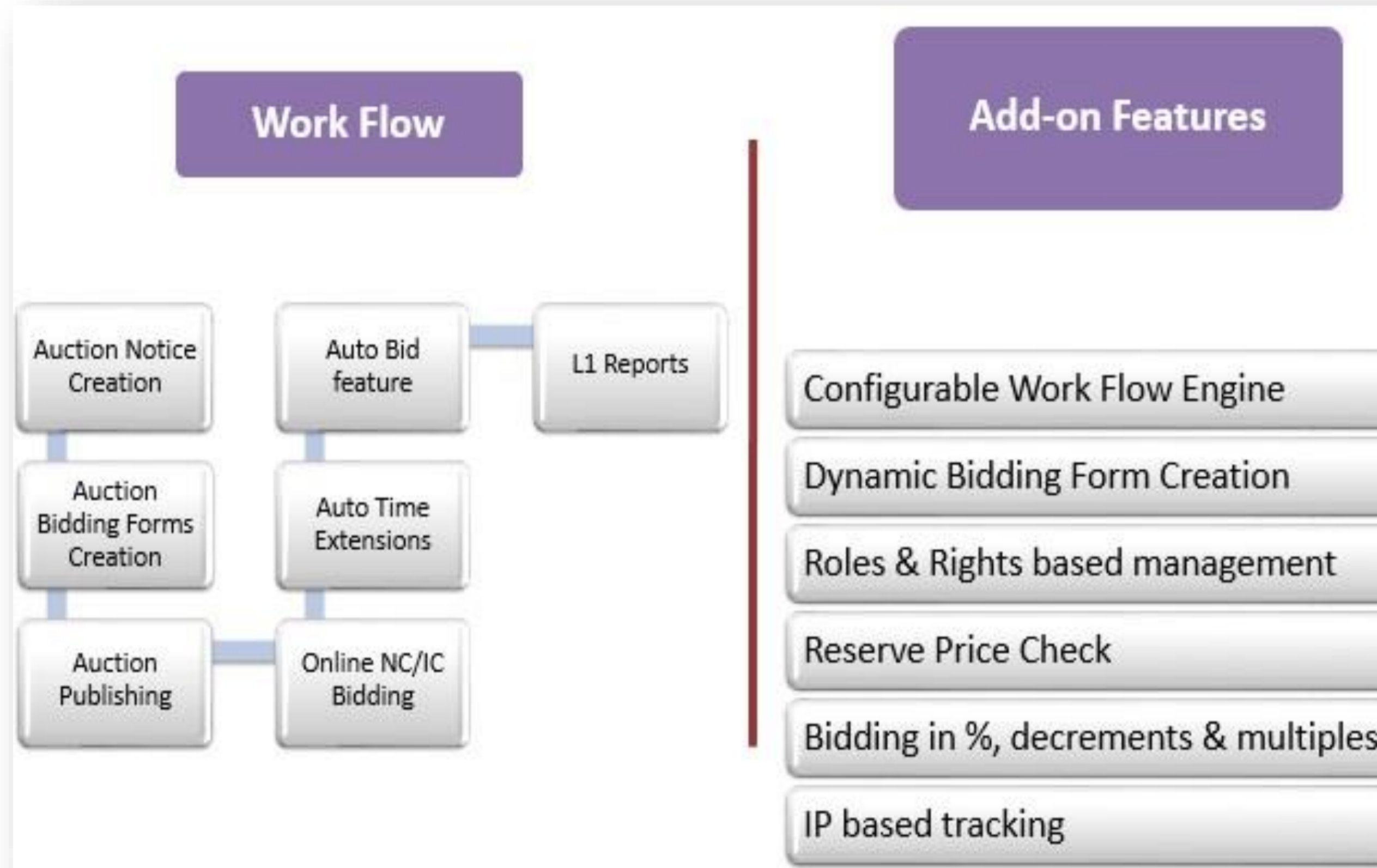
COMPLEMENTARY
SOLUTIONS

- ✓ **Project Management**

- ✓ **Enterprise Business Integration**

- ✓ **Integrated Transport Management Solution**

- ✓ **Payment & Account Payables, Gateway**

- ✓ **Integrated process Automation**

"Run uninterrupted business operations with our complementary solutions"

DEMO
AGENDA

1 Administration
- Create & manage department
- Create & manage designation
- Register & manage users
- Register & manage bidders

2 RFX/Tender
- RFX event types
- Create tender notice
- Edit business rule
- Create biding forms
- Create bid opening committee
- Create bid evaluation committee
- Bidders mapping
- Live bidding from bidders side
- Bid opening
- Bid evaluation
- Tender reports

3 Negotiation
- Create negotiation committee
- Invite bidders
- Revise quote from bidders side
- Accept/reject from committee members
- Generate Negotiation Summary

4 APO
- Create APO
- Select BOQ
- Publish APO
- Acceptance on APO from bidder

5 PO
- Create PO
- Publish PO
- Acceptance on PO from bidder

6 e-Auction
- Create Auction notice & upload document
- Create bidding form
- Configure parameters
- Bidders mapping
- Live bidding from bidders side
- Auction report

7 Indent
- Create Indent
- Search indent
- Aggregate Indent

8 Contract
- Create Contract
- Work Plan from bidder
- Progress report from buyer
- invoice from bidder

Business Dashboard / Marketplace

PROCURE TO PAY SUITE
MODULES & FEATURES

Administration
- Manage clients
- Create department
- Manage departments
- Create designation
- Manage designations
- Register user
- Manage users
- Register bidder
- Manage bidders
- Search SSO user
- Manage SSO users
- DC verification
- **Manage content**
- Conversion Amount

Mail Box (8)
- Compose
- Inbox (8)
- Starred
- Draft
- Sent
- Trash
- To do
- Manage label
- All labels

- Mail Box (8)
- Administration
- Pre-qualification
- RFX/Tender
- Indent
- Auction
- Contract Scheduler
- Contract
- Workflow
- Purchase Order
- Reports

PROCURE TO PAY SUITE
MODULES & FEATURES

Pre-qualification
- Configure vendor PQ
- Create form
- Manage form
- Create committee
- Manage committee
- Approve committee
- Approve vendor PQ
- Pending request
- Processed request

Indent
- Create indent
- Search indent
- Aggregate indent

RFX/Tender
- Create RFX/Tender
- Search RFX/Tender
- Bid opening
- Bid evaluation
- Pre-bid meeting
- Negotiation

- Mail Box (8)
- Administration
- Pre-qualification
- RFX/Tender
- Indent
- Auction
- Contract Scheduler
- Contract
- Workflow
- Purchase Order
- Reports

PROCURE TO PAY SUITE
MODULES & FEATURES

Auction
Create auction

Search auction

Contract
Create Contract

Manage Contract

Workflow
My pending tasks

My processed tasks

Pull up

Reports
Login report

First Level Analysis Report

Procurement Analysis Report

Auction Procurement Analysis Report

Auction Summary Report

MIS report

Vendor PQ MIS report

Purchase Order/WO Report

Mail Box (8)

Administration

Pre-qualification

RFX/Tender

Indent

Auction

Contract Scheduler

Contract

Workflow

Purchase Order

Reports

# KPI Based Business Dashboard
MARKETPLACE

MANAGED
BY US

BUYER

Submit Request for Quotation information to PTPL

PROCURETIGER

- Event Management
- Prepare Document for an event
- Prepare NIT, Bidding Forms which is related to event
- System Negotiation process management
- Send the status of event to client
- Supervision of an event
- Reports submission

SUPPLIER

Request PTPL to onboard as registered Suppliuer

Department Official Support

- User ID Creation, Rights Allocation, Login
- Official Training
- Product Training onsite and offsite
- Event Publishing
- Client Feedback
- Inform to client for changing updating in our eProcurement platform.
- Report Generating and Report submission

Bidder Support

- User ID Creation, MAP Digital Certificate, Login
- Take the compliance of document from the bidder
- Bidder first time login support
- Bidder Training
- Event Participation Support and During Live Event Support
- Bidder Feedback

OUR SOLUTION HELP TO STREAMLINE END-TO-END PROCESS & OVERCOME CHALLENGES
PROCUREMENT PROCESS FLOW & ACTIVITIES

Planning
- Identifying Requirements
- Raising Indents
- Budget & Approvals

Sourcing
- Vendor Research
- Vendor Pre-qualification

Evaluation
- Requesting Quotations or Proposals
- Bid Opening & Evaluation
- Price Negotiation

Award
- Vendor Selection
- Purchase Order Creation
- Contract creation

Fulfillment
- Order Tracking
- Receipt and Inspection

Payment
- Invoice Verification and Payment

Post Tasks
- Record Keeping
- Supplier Relationship Management
- Supplier Performance Evaluation
- Inventory Management
- Contract Management
- Continuous improvement

END-TO-END PROCUREMENT FLOW

WHY
US

- Sourcing and Budgeting
- PR / Indent management
- Upstream and downstream Procurement,
- Contract management, Suppliers, Payments, Entire Spend Life Cycle, Integration

Total Spend Management

- ISO 27001:2022, Password Hashing , 256 bit SSL
- Secured, Digitally signed & encrypted bids, IP tracking, Audit trail , Access Control,

Data Security

- IT Act 2000 India, MDB Guidelines

Legal Compliance

- Role & Rights, Custom bidding forms, Dedicated Domain, Workflow, Custom
- Reports, Standard Procurement Documents

Controlled & Customizable

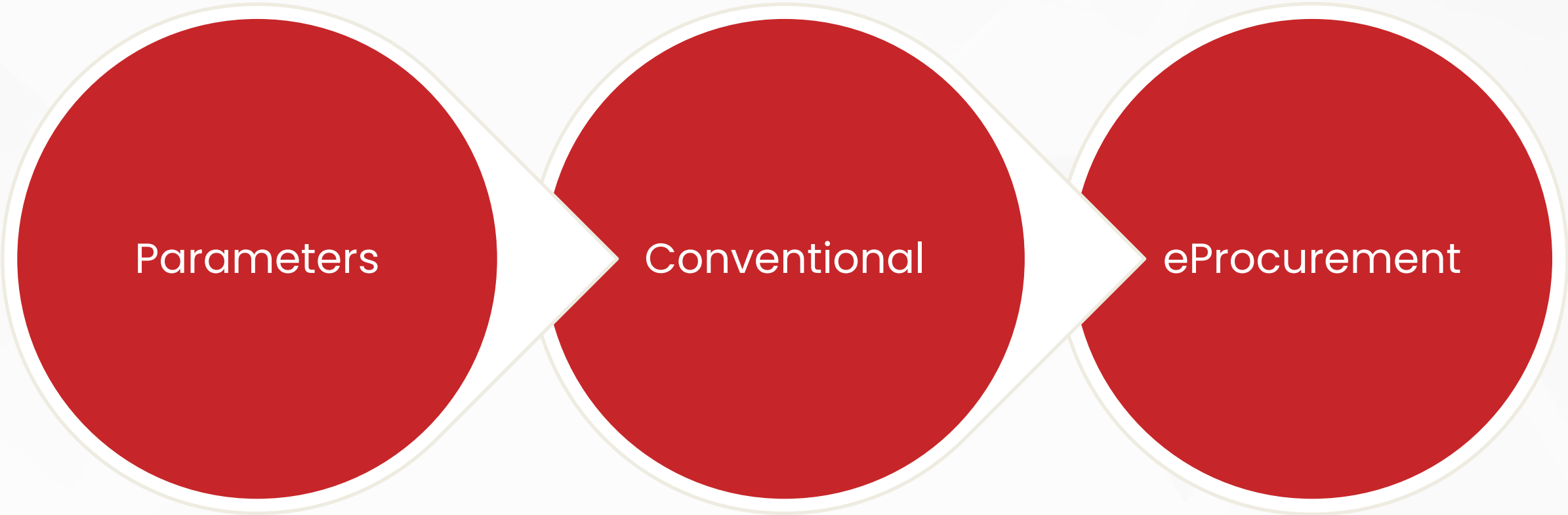- CMMI Level-3, ISO 9001 Certified

Quality & Credentials

- Pay Per Procurement Event, Software License , Annual Subscription Fee

Flexible Biz Models

SOLUTION
BENEFITS

Parameters	Conventional	eProcurement
1. Process	Manual	Automation
2. Time	Time Consuming	Time Saving
3. Paper Work	Yes. Prone to error	No. Error proof
4. Compliance	Challenging	Neutral Audit
5. Workflow	Manual	Automation
6. Track Spend	Challenging	Online
7. TAT	Long	Much Quicker
8. Transparency	No	Yes
9. Security	No	Yes
10. Follow ups	Manual phone calls, Emails	Online

"Looking
Forward
To Serve You"

THANK YOU

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